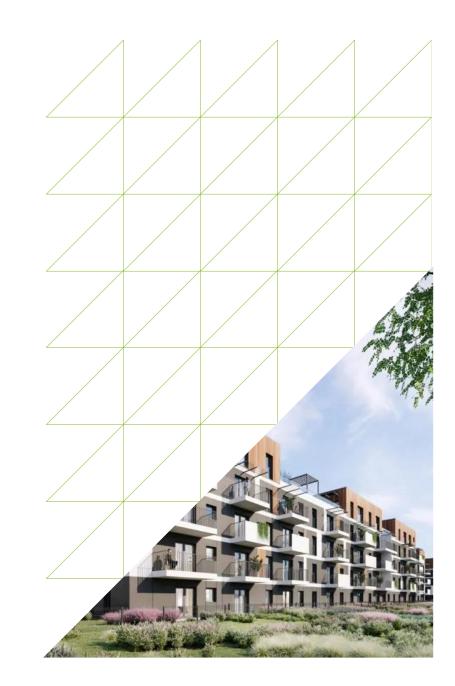
PRESENTATION FOR INVESTORS

November 2023





Develia Group – Summary Q3 2023

Housing sector

2 059 premises sold in Q3 2023 vs **1 225** in Q3 2022



- **1 298** premises delivered in Q3 2023 vs **626** in Q3 2022
- ▲ 1769 new premises with construction started on the offer in Q3 2023 (including 184 JV)
- 285 reservation agreements as at the end of Q3 2023
- 26 July 2023 finalised agreement for the acquisition of 100% shares in Polish subsidiaries of Nexity, a France-based property development company
- Commercial segment



- Sales and purchase agreement for the disposal of Wola Retro signed by Develia on 27 April 2023
- Negotiations over the disposal of 'Arkady Wrocławskie' real property
- Develia Group Q3 2023 Performance



- The margin at a level of net adjusted profit of 17.0%
- Consolidated net profit of PLN 124.7 m
- Consolidated net profit adjusted for total revaluation settled through profit or loss PLN 133.6 m



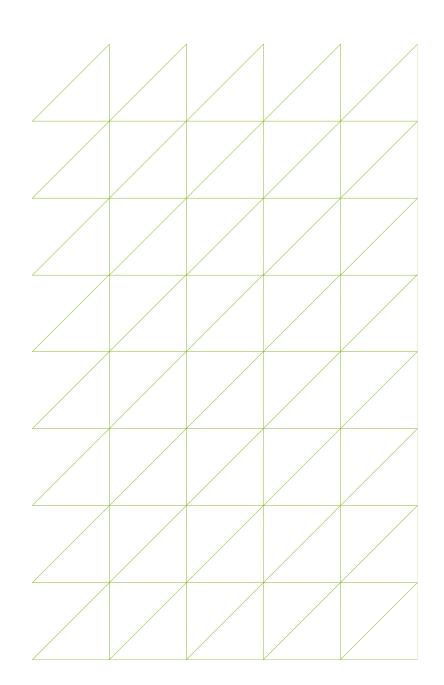
Agenda



- 1. Market situation
- 2. Housing sector
- 3. Commercial real property
- 4. Financial Data
- 5. Attachments



1. Market situation





Number of building permits granted, constructions started, and flats delivered by developers on a quarterly basis

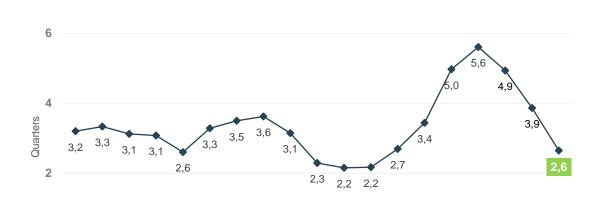
Housing market

- In Q3'2023, a slight 5% increase in sales is visible compared to the previous quarter. In total, approximately 16,400 apartments were sold on six main markets. Compared to the results from a year ago, the number of apartments sold was higher by over 148.5% (6.6 thousand apartments were sold in Q3'2022).
- Sales results were significantly influenced by the increase in the share of sales supported by "2% "loans; moreover, the reduction in interest rates resulted in an increase in the volume of loans bearing market interest rates.
- Supply in Q3'2023 remained at 10,000 apartments. For the fourth quarter in a row the number of move-ins is lower than sales, meeting approximately 2/3 of demand in 2023.
- The considerable dominance of demand over supply resulted in a significant decline in the offer. The share of apartments in six main markets in the total offer fell to a historically low level of 34,300 apartments. Recently, fewer apartments were on offer in Q1'2010 –after the global financial and economic crisis.
- The offer sell-out rate dropped significantly, from 3.9 in Q2 2023 to 2.6 in Q3.

DEVELIA



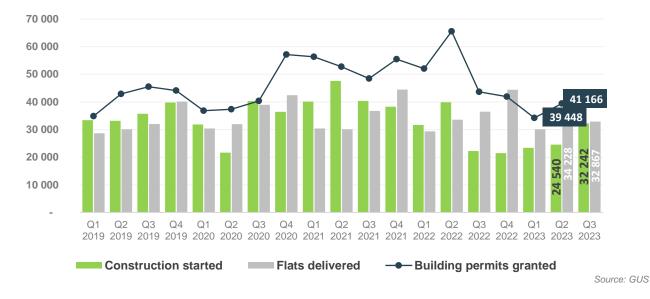
Time of selling flats on offer - trend

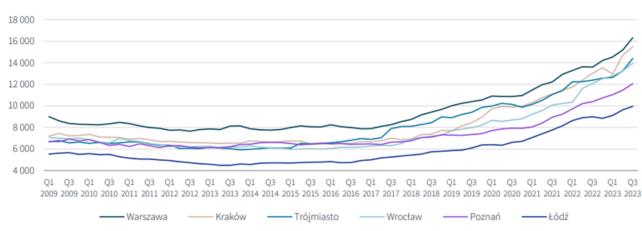


Source: JLL

Housing market

Number of building permits granted, constructions started, and flats delivered by developers on a quarterly basis Q3 2023

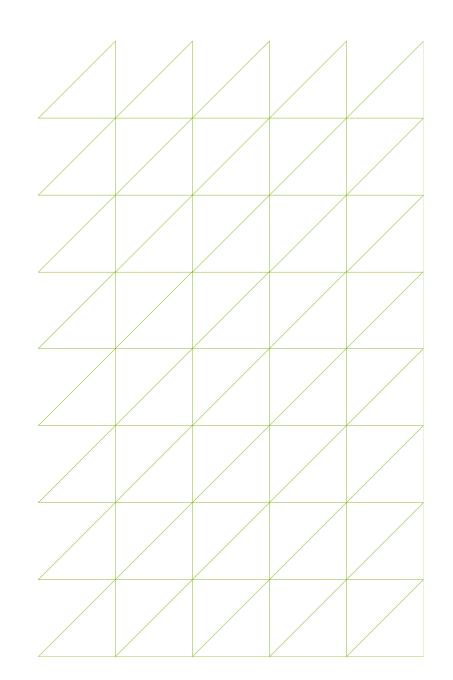




Mean prices of apartments on the primary market in Q3 2023 (PLN/m2, incl. VAT, developer standard)

- In Q3'2023, fewer apartments were put into use than a year ago –by approximately 10%, that is 32.9 thousand apartments. A total of 97.2 thousand apartments were handed over in 2023.
- Problems on the supply side can be seen in the number of CPs issued. The avg. monthly number of CP decisions for the largest cities in 2023 is lower than in previous years (large differences in Warsaw and Kraków; smaller in smaller agglomerations with massive overhang of CPs issued). The number of apartments for which construction permits were issued or a building design was submitted in the period Q1-Q3'2023 decreased by 28.6% YoY.
- In Q3'2023, developers started construction of 32.2 thousand apartments, which is 45% more than last year.
- The average prices of premises on offer at the end of September 2023 increased by approximately 5% compared to the previous quarter. The largest increase in average prices was recorded in Tricity (9%), Warsaw (8%), and the smallest in Łódź (3%).
- ▲ The price increase was supported by high demand for apartments caused by the announcement of the "Safe 2% Credit "program. The supply-demand imbalance in the real estate market may result in further increases in property prices in the coming months.

2. Housing sector





Biggest companies in the property developer business in Q3 2023

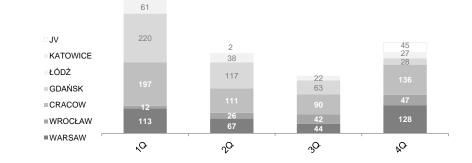
| | I-IX 2023 | I-IX 2022 | у/у |
|----------------------|-----------|-----------|--------|
| Dom Development | 2,926 | 2,262 | 29.4% |
| Robyg (**) | 2,245 | 1,644 | 36.6% |
| Murapol (**) | 2,229 | 2,215 | 0.6% |
| DEVELIA | 2,059 | 1,225 | 68.1% |
| Atal | 1,901 | 1,711 | 11.1% |
| Victoria Dom (*)(**) | 1,619 | 970 | 66.9% |
| Grupa Echo- Archicom | 1,315 | 1,202 | 9.4% |
| Ronson | 799 | 298 | 168.1% |
| Inpro | 642 | 279 | 130.1% |
| Lokum Deweloper | 558 | 280 | 99.3% |
| Marvipol | 461 | 152 | 203.3% |
| Dekpol | 359 | 262 | 37.0% |
| Unidevelopment | 309 | 318 | -2.8% |
| JHM Development | 285 | 229 | 24.5% |
| Wikana | 247 | 164 | 50.6% |
| TOTAL | 17,954 | 13,211 | 35.9% |

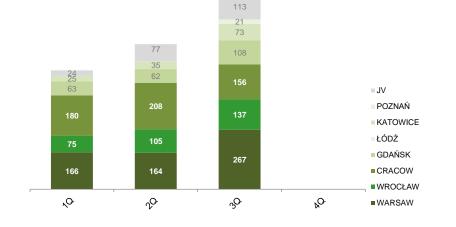


Source: Own elaboration based on https://bigdata.rynekpierwotny.pl/ (10.16/2023) (*) development agreements, preliminary sales agreements and non-refundable reservations in total (**) a company listed on the Catalyst market



Housing segment as at 09/30/2023





| CITY 1Q 2Q 3Q 4Q 2022 1Q 2Q 3Q 4Q |
|-----------------------------------|
|-----------------------------------|

| SALES DEV | 603 | 359 | 261 | 366 | 1589 | 509 | 574 | 762 | 1845 |
|-----------------------------------|-----|-----|------|------|------|------|------|------|------|
| WARSAW | 113 | 67 | 44 | 128 | 352 | 166 | 164 | 267 | 597 |
| WROCŁAW | 12 | 26 | 42 | 47 | 127 | 75 | 105 | 137 | 317 |
| CRACOW | 197 | 111 | 90 | 136 | 534 | 180 | 208 | 156 | 544 |
| GDAŃSK | 220 | 117 | 63 | 28 | 428 | 63 | 62 | 108 | 233 |
| ŁÓDŹ | | | | | | | | | |
| KATOWICE | 61 | 38 | 22 | 27 | 148 | 25 | 35 | 73 | 133 |
| POZNAŃ | | | | | | | | 21 | 21 |
| SALES JV | | 2 | | 45 | 47 | 24 | 77 | 113 | 214 |
| cumulatively in the year | 603 | 964 | 1225 | 1636 | | 533 | 1184 | 2059 | |
| quarter cumulatively year to year | | | | | | -12% | +23% | +68% | |

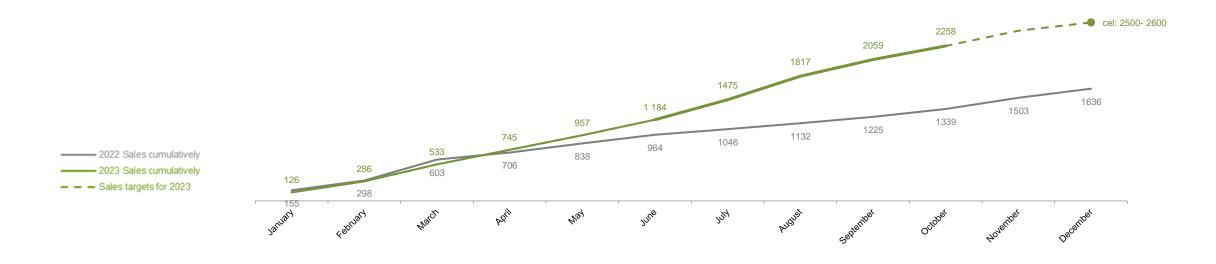
2 059 premises sold (construction started)



✓ 285 reservation agreements (including 1 JV)

Premises sold – sales targets

Housing segment as at 10/31/2023 / sales targets 2023

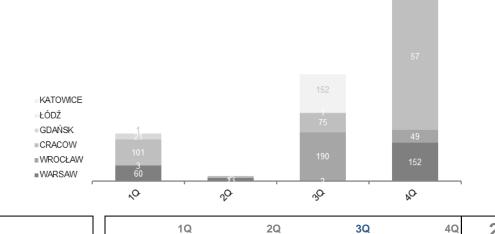


- ▲ Increasing the target sales level of flats to **2,500 2,600** units (before: 1,450 1,600)
- The result of a better situation on the property development market and Develia's acquisition of Polish subsidiaries of Nexity.

DEVELIA

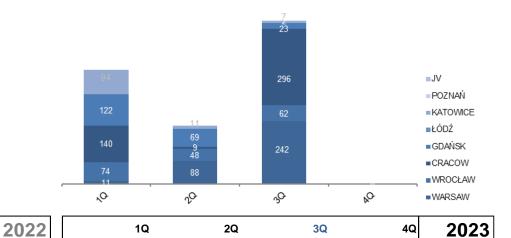
Premises delivered

Housing segment as at 09/30/2023



2Q

3Q



| DELIVERY DEV | 186 | 20 | 420 | 1390 | 2016 | 441 | 225 | 632 | 1298 |
|-----------------------------------|-----|-----|-----|------|------|-------|-------|-------|------|
| WARSAW | 60 | 13 | 2 | 152 | 227 | 11 | 88 | 242 | 341 |
| WROCŁAW | 3 | | 190 | 49 | 242 | 74 | 48 | 62 | 184 |
| CRACOW | 101 | 7 | 75 | 574 | 757 | 140 | 9 | 296 | 445 |
| GDAŃSK | 21 | | 1 | 525 | 547 | 122 | 69 | 23 | 214 |
| ŁÓDŹ | | | | | | | | | |
| KATOWICE | 1 | | 152 | 90 | 243 | 94 | 11 | 7 | 112 |
| POZNAŃ | | | | | | | | 2 | 2 |
| DELIVERY JV | | | | | | | | | |
| cumulatively in the year | 186 | 206 | 626 | 2016 | | 441 | 666 | 1298 | |
| quarter cumulatively year to year | | | | | | +137% | +223% | +107% | |

4Q

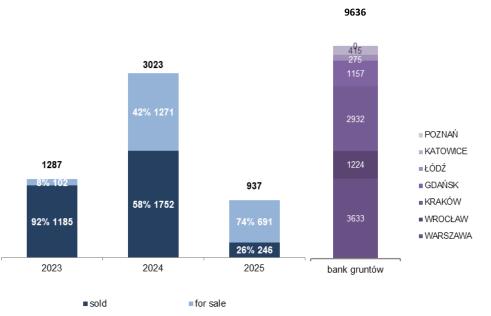


CITY

▲ New delivery target for 2023 – the company seeks to deliver **2,500 – 2,600** flats (before: 1,900 – 2,050)

Delivery potential based on flats under construction

Housing segment as at 09/30/2023 / Sales progress acc. to commencement of deliveries



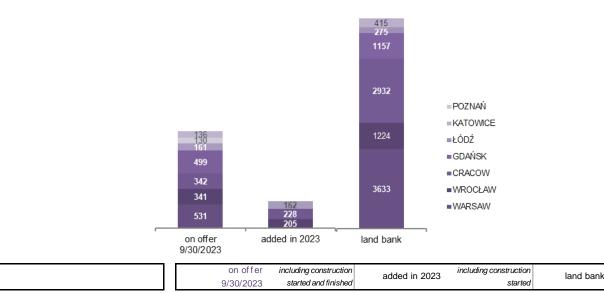
- ▲ In Q3 2023, **1,298 premises** were delivered, and **586 premises** were completed and are ready for delivery.
- ▲ The delivery target in 2023 is **2,500-2,600** premises (before: 1,900-2,050)
- **3,023** premises planned to be delivered in 2024, including **213** under a JV.

DEVELIA

Premises on the offer and land bank

Housing segment as at 09/30/2023

CITY



| OFFER DEV | 2004 | 1709 | 595 | 1585 | 9636 |
|-----------|------|------|-----|------|------|
| WARSAW | 531 | 531 | | 479 | 3633 |
| WROCŁAW | 341 | 311 | 205 | 460 | 1224 |
| CRACOW | 342 | 342 | 228 | 373 | 2932 |
| GDAŃSK | 499 | 234 | | 111 | 1157 |
| ŁÓDŹ | | | | | 275 |
| KATOWICE | 161 | 161 | 162 | 162 | 415 |
| POZNAŃ | 130 | 130 | | | |
| OFFER JV | 136 | 136 | | 184 | |



▲ A new 2023 target for new premises to be added to the offer – 2,700 – 2,900 units (before: 1,850 – 2,050)

▲ Assets – housing estates (*)



Aleje Praskie Warsaw, Praga-Południe available for sale:86 under preparation: 700



Przemyska Vita

Gdańsk, Ujeścisko – Łostowice

available for sale: 145

under preparation: 256



Ceglana Park Katowice, Brynów available for sale: 161 under preparation: 415



Bochenka Vita

available for sale: 143

Centralna Park Cracow, Czyżyny available for sale: 34 under preparation: 2,107



Orawska

Wrocław, Krzyki

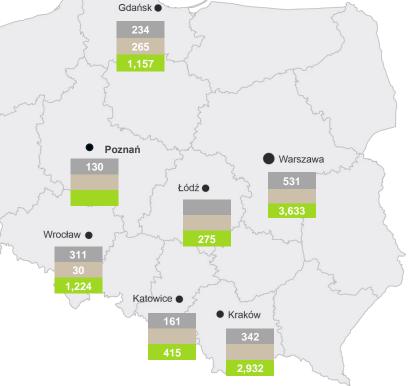
- available for sale: 131
- under preparation: 410



Malta Poznań, Rataje available for sale: 130



other projects in 7 cities available for sale: 1,174 under preparation: 5,748



| Premises in land bank 30/09/2023 | 9,636 |
|---|-------|
| Premises on the offer (construction not started yet) | 295 |
| Premises on the offer (construction started and finished) | 1,709 |

Cracow, Podgórze Duchackie

(*) Without JV Grupo Lar and PRS assets. The offer does not include the following projects: Sikorskiego and Aleje Praskie V i.e. 287 units which are under construction, but as of 30 September 2023 have not yet gone on sale.

Changes in investment portfolio

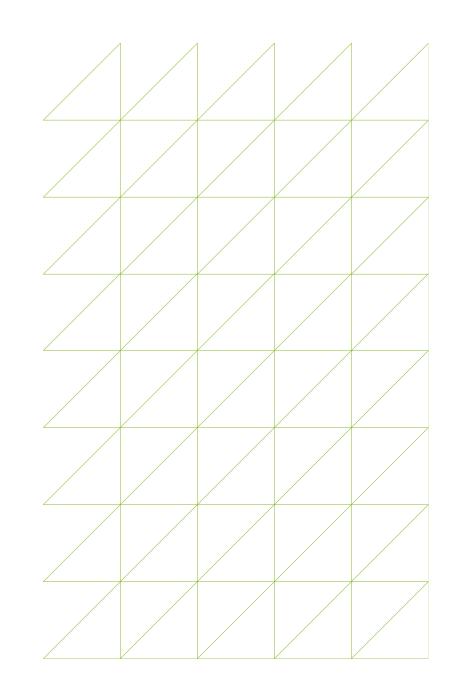
| | 2020 | 2020 | | 2021 | | 2022 | | 3Q 2023 | |
|-------------|--|---------------------------------|--|---------------------------------|--|---------------------------------|--|------------------------------|--|
| LOCATION | acquired / tender won Housing unit usable floor area (sq.m.) | Estimated number of units | acquired / tender won Housing unit usable floor area (sq.m.) | Estimated number of units | acquired / tender won Housing unit usable floor area (sq.m.) | Estimated number of units | acquired / tender won Housing unit usable floor area (sq.m.) | Estimated number of units | |
| GDAŃSK | 8,681 | 158 | 39,115 | 734 | - | - | - | - | |
| GDAŃSK (*) | - | - | - | - | - | - | 4,420 | 80 | |
| GDYNIA (*) | - | - | - | - | - | - | 4,292 | 58 | |
| CRACOW | - | - | 100,000 | 1,897 | - | - | 8,168 | 140 | |
| WROCŁAW | 28,979 | 525 | 28,711 | 278 | 25,284 | 480 | 20,652 | 338 | |
| WROCŁAW (*) | - | - | - | - | - | - | 21,263 | 390 | |
| WARSAW | - | - | 98,015 | 1,788 | 2,156 | 40 | 3,622 | 58 | |
| TOTAL | 37,660 | 683 | 265,841 | 4,697 | 27,440 | 520 | 62,417 | 1,064 | |

(*) event after the balance sheet date



3. Commercial real property





Assets – commercial facilities

ARKADY WROCŁAWSKIE

- Leasable area: 38,439 sq. m
- Occupancy rate: 94%
- Vacant space: 2,463 sq. m
- Making a letter of intent in February 2022, the making of the preliminary sales and purchase agreement scheduled for 2023
- GAV PLN 194,8 m, NAV PLN 144,6 m







www.develia.pl

Wola Retro– Disposal of Asset

- 27 April 2023 conclusion of a promised contract of sale of the perpetual usufruct right of the real estate in Warsaw at Skierniewicka Street and Siedmiogrodzka Street, including the ownership of buildings and structures making the Wola Retro office complex, and the property of appurtenant intangible assets,
- The total net transaction price was EUR 69,285,918.82,
- The price was increased by due VAT and includes deductions: the net value of contributions for tenants for finishing works or coverage of the costs of finishing works according to tenancy agreements concluded at the date of the Sales Agreement, the net value of unpaid rent rebates granted in connection with tenancy agreements concluded at the date of the Sales Agreement and the value of costs associated with the findings of the completed due diligence.
- A corporate guarantee of up to EUR 6,000,000 was granted as the performance bond under the Rent Guarantee Contract, the main part of which is a deposit of EUR 4,000,000 deductible from the transaction price.
- A bank loan under an agreement concluded with mBank SA in Warsaw on 28.10.2020, as amended, was repaid in full, that is, in the amount of **EUR 27,711,000**, from the transaction price.
- The receipts from transactions after loan repayment exceeded **PLN 140 million**.







Assets – land bank

MALIN, Investment land

- Area of 169 ha
- The conclusion of the JV agreement with Hillwood Malin Development Logistics, LLC regarding the intention to jointly invest in the development of a logistic park with the necessary technical and road infrastructure in October 2022. If the project is implemented as originally planned, the estimated revenue from the sale of the entire property will be approx. EUR 34.7 million. The estimated sale value of the land property is 132% higher than the current value of the property as stated in the register of the subsidiary, which is approximately EUR 14.9 millionDevelia's commitment under the JV agreement is 25%
- The conditional acquisition of land is contingent on amendments to the study and the local zoning plan (MPZP)
- The total projected value of the entire project will exceed PLN 1.5bn, and it is envisaged that it will be completed within six years after the purpose of the Real Property is changed.



WROCŁAW, ul. Kolejowa, Investment land

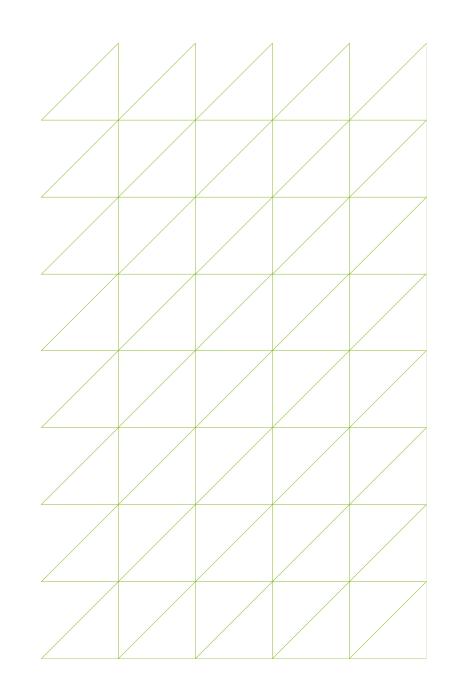
- Area of 5,428 sq. m
- In May 2023, a building permit was obtained for the construction of an office and hotel building with premises intended for retail and services purposes
- Total planned usable floor area for the development is more than 24,800 sq. m

DEVELIA

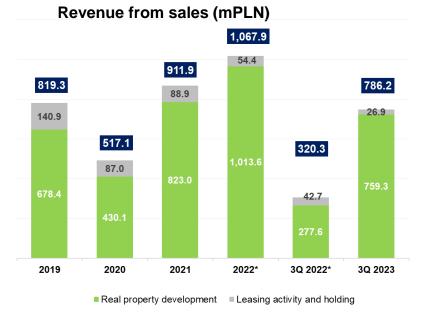


4. Financial Data





Financial Results



EBITDA¹ (mPLN)

Impact of the purchase price allocation of Nexity Polska

| | Development segment after allocation | Impact of the price allocation | Development segment |
|-------------------------|---|--------------------------------|---------------------|
| Sales revenue | 759,262 | | 759,262 |
| Cost of sales | (535,138) | (39,232) | (495,906) |
| Pre-tax profit on sales | 224,124 | | 263,356 |
| Gross margin on sales | 29.5% | | 34.7% |

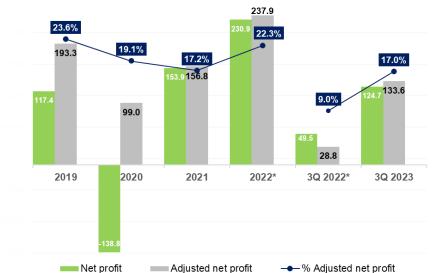
ROE and ROE (adjusted net profit)



ROE ROE (adjusted net profit)

Net profit and adjusted net profit¹ (mPLN)

* restated data



1) Net profit adjusted for real property and foreign currency loan revaluation results

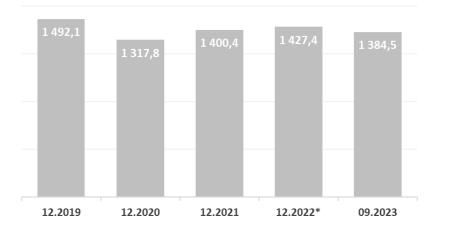


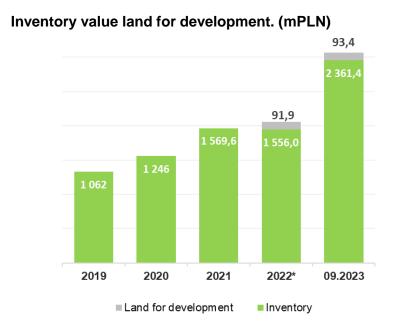
2019 2020 2021 2022 3Q 2023

Investment property and assets held for sale (mPLN)

(*) GAV including the Kolejowa & Malin Projects and without adjustment resulting from IFRS 16 - a sum of PLN 19,4 m

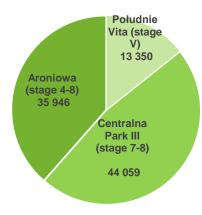
Equity (mPLN)





Land designated for development classified as fixed assets (mPLN)

Q3 2023



Financial Position

Indebtedness¹ – ratios



* Financial liabilities according to the terms of bond issuance (i.e. stemming from IFRS 16 - perpetual usufruct payments).

Bond maturity structure (mPLN)



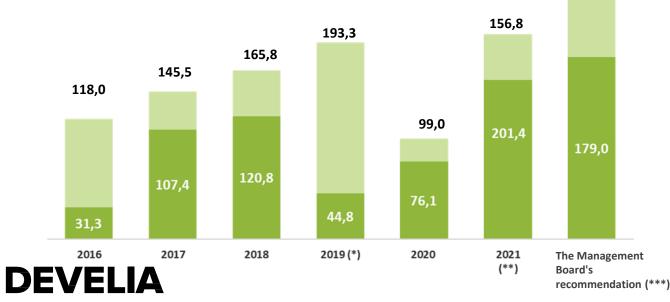
Bank loans commercial segment (mPLN)

| No | Project | Total repayment date | Balance as of 6/30/2023 | GAV | LTV |
|------|---------------------|----------------------|-------------------------|-------|-------|
| 1 | Arkady Wrocław skie | 31.12.2023 | 50.1 | 194.8 | 25.7% |
| | IFRS 16 | | 14.5 | | |
| ΤΟΤΑ | L | 50.1 | 209.3 | 23.9% | |

Dividend Policy

Dividend paid out in consideration of adjusted consolidated net profit (mPLN)





230,9

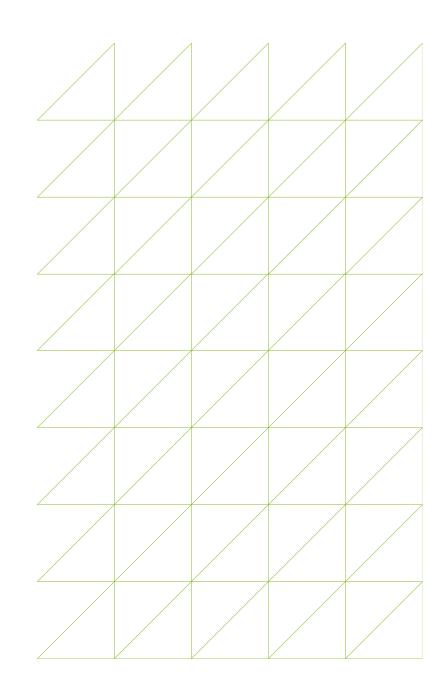
(*) The dividend policy was suspended in 2019 under the resolution carried by the Company's Management Board in 7/23/2020 due to circumstances relating to the SARS-CoV-2 pandemic; PLN 100.2m was allocated to reserve funds for the payment of dividend and advances on dividends in the future.

(**) Dividend in the total amount of PLN 201,401,239.95, comprising a part of the profit for the financial year 2021 in the amount of PLN 117,565,432.94, plus the amount of PLN 83,835,807.01 transferred from the reserve capital arising from the profit of 2019 to be distributed as dividend and interim dividend in the future and allocated to the distribution of dividend.

(***) The dividend in the total amount of PLN 179,023,324.40, record date: 14 July 2023 Dividend payment date: 21 July 2023 (PLN 107,413,994.64) and 13 October 2023 (PLN 71,609,329.76).

▲ 5. Attachments





▲Impact of the purchase of Nexity Polska on the balance sheet ²⁶

| Non- current assets | 23,240 |
|--|---------|
| Intangible assets | - |
| Property, plant and equipment | 3,233 |
| Non- current receivables | 122 |
| Investment property | 4,230 |
| Non-current prepayments and accrued income | 34 |
| Deferred tax assets | 15,621 |
| Land designated for development classified as fixed assets | - |
| Current assets | 914 073 |
| Inventory | 712 972 |
| Trade and other receivables | 43 022 |
| Income tax receivables | 1 431 |
| Other financial assets | 37 201 |
| Cash and other cash assets | 114 667 |
| Current prepayments and accrued income | 4 780 |
| Non-current assets classified as held for sale | |
| Total assets | 937 313 |

| Liabilities | 552 492 |
|--|---------|
| Current liabilities on account of loans and bonds | |
| Current liabilities arising from derivatives | 8 048 |
| Provisions | 52 884 |
| Deferred tax liability | 42 564 |
| Current trade and other payables | 111 520 |
| Income tax payables | |
| Accruals and deferred income | 337 474 |
| Total liabilities | 552 492 |
| Fair value of net assets | 384 821 |
| Purchase price of the project (EUR) | 100 000 |
| Purchase price of the project (PLN) including hedge accounting | 452 525 |
| Goodwill | 67 704 |

DEVELIA

2023 Targets update



The **sale** under development and preliminary sales agreements of **2,500–2,600 units**

previous target 1,450–1,650 units.



Arkady Wrocławskie

The signature of a preliminary conditional sale and purchase agreement

The delivery 2,500 - 2,600 units

previous target 1,900 - 2,050



Wola Retro

Sales of the building in Q2 2023 - goal achieved



DEVELIA

Adding to the offer (construction started) 2,700- 2,900 units

previous target 1 850- 2 050



Further negotiations with potential PRS investors on the private rented sector

Key KPIs – Summary



Increasing the scale of operations from nearly 1,400 to 3,100 (in 2025) in the housing segment (CAGR 18% y/y), increasing the share up to 5% in the markets on which the company operates





Boosting effectiveness – increase in ROE from 7% to 15%



5

Dividend potential of over PLN 650m for payment in the period from 2021 to 2025



Maintaining secure financing structure at a level corresponding to industry benchmarks (net debt/equity 0.30-0.49)

Relocating capitals from commercial activities to housing business – the share of flats from 50% (2020) to 85% (2025).

The remaining portion, including PRS and commercial activities max. 15%

Average annual budget for land acquisition and M&A **PLN 350m**. Developing land bank for more than **10,000 premises** in 2025, ensuring further profitable growth of the company for years to come.

Carrying out repeatable **PRS projects – 300-400 premises per year**, providing support through the development of an operating platform for rental management, if necessary.

The Malin Project – first profits to be made in 2024-2025

The strategy put forward assumes maximising the company's value and at the same time providing foundations for DEVELIA's further growth.



Revaluation of investment property

| Period ended 30 September 2023 | Arkady Wrocławskie | Sky Tower | Wola Retro | Malin | TOTAL |
|---|-----------------------|-----------|------------|-------|-----------|
| Revenue from the sale of real estate | - | - | 317,932 | - | 317,932 |
| Value of the real estate sold | - | - | (317,932) | - | (317,932) |
| Changes in real estate value within the period PLN | - | - | - | - | - |
| Changes in real estate value within the period EUR | - | - | (2,361) | - | (2,361) |
| Changes in real estate valuation in respect of altered EUR to PLN exchange rate within the period | (2,302) | - | (7,063) | - | (9,365) |
| Changes in real estate valuation in respect of expenditures incurred within the period | (127) | - | (313) | (15) | (455) |
| Establishment and updating the value of reserves related to the sale of real estate | (2,497) | - | (297) | - | (2,726) |
| Adjustment for linearisation of revenues from lease | 790 | - | - | - | 790 |
| Other | - | - | - | - | - |
| TOTAL | (4,068) | - | (10,034) | (15) | (14,117) |

For Wola Retro, the EUR-PLN exchange rate as at the transaction date, i.e. 4.5887, has been applied



Develia Group – P&L

| | Period of 9 months ended 30 September 2023 | Period of 9 months ended 30 September 2022 (data restated) |
|--|---|---|
| Operating activity | | |
| Sales revenue | 786 160 | 320 297 |
| Revenue from sales of services | 27 306 | 42 665 |
| Revenue from sales of goods and products | 758 854 | 277 632 |
| Cost of sales | (548 257) | (236 567) |
| Pre-tax profit/(loss) on sales | 237 903 | 83 730 |
| Revaluation of non-financial fixed assets | (14 117) | 42 345 |
| Selling and distribution cost | (18 615) | (16 669) |
| General administrative expenses | (65 794) | (38 671) |
| Other operating income | 5 195 | 9 064 |
| Other operating expenses | (5 260) | (5 665) |
| Operating profit/(loss) | 139 312 | 74 134 |
| Financial income | 28 511 | 6 471 |
| Financial expenses | (17 555) | (30 820) |
| Share in profits (losses) of entities disclosed using the equity method | (1 548) | (615) |
| Pre-tax profit/(loss) | 148 720 | 49 170 |
| Income tax (tax expense) | (23 990) | 378 |
| Net profit/(loss) | 124 730 | 49 548 |
| Other comprehensive income subject to reclassification to profit(loss) in subsequent reporting periods | | |
| Cash flow hedges | (742) | 1 260 |
| Income tax relating to other components of comprehensive income | 141 | (162) |
| Other comprehensive income (net) | (601) | 1 098 |
| Total comprehensive income | 124 129 | 50 646 |



Develia Group – Balance sheet/assets

| | 30 September 2023 | 31 December 2022 (data restated) |
|---|-------------------|-------------------------------------|
| Assets | | |
| A. Non-current assets | 429 110 | 340 377 |
| 1. Goodwill | 67 704 | - |
| 2. Intangible assets | 2 808 | 1 127 |
| 3. Property, plant and equipment | 8 438 | 5 959 |
| 4. Non-current receivables | 11 710 | 9 674 |
| 5. Land classified as fixed assets | 58 067 | 83 688 |
| 6. Investment property | 136 928 | 129 791 |
| 7. Non-current prepayments and accrued income | 175 | 1 340 |
| 8. Deferred tax assets | 49 925 | 16 877 |
| 9. Land designated for development classified as fixed assets | 93 355 | 91 921 |
| B. Current assets | 3 228 464 | 2 066 106 |
| 1. Inventory | 2 361 439 | 1 555 973 |
| 2. Trade and other receivables | 97 139 | 21 387 |
| 3. Income tax receivables | 9 612 | 2 464 |
| 4. Derivatives assets | - | 770 |
| 5. Short-term securities | 25 000 | 35 049 |
| 6. Other financial assets | 95 943 | 94 420 |
| 7. Cash and other cash assets | 625 352 | 352 119 |
| 8. Current prepayments and accrued income | 13 979 | 3 924 |
| C. Non-current assets classified as held for sale | 209 254 | 534 898 |
| Total assets | 3 866 828 | 2 941 381 |



Develia Group – Balance sheet/liabilities

| | 30 September 2023 | 31 December 2022 (data restated) |
|--|-------------------|-------------------------------------|
| Equity and liabilities | | |
| A. Equity | 1 384 502 | 1 427 372 |
| I. Equity attributable to shareholders of the parent | 1 382 844 | 1 427 019 |
| 1. Share capital | 447 558 | 447 558 |
| 2. Other capital | 801 233 | 748 520 |
| 3. Net profit/(loss) | 79 555 | 230 941 |
| II. Minority interest | 879 | 353 |
| B. Non-current liabilities | 643 844 | 480 656 |
| 1. Non-current liabilities on account of loans and bonds | 293 593 | 390 636 |
| 2. Non-current liabilities on account of acquisition of subsidiary | 5 677 | 4 888 |
| 3. Provisions | 30 934 | 14 592 |
| 4. Deferred tax liability | 38 493 | 70 540 |
| C. Current liabilities | 1 824 222 | 1 005 455 |
| 1. Current liabilities on account of loans and bonds | 283 472 | 192 604 |
| 2. Current lease liabilities | 72 927 | 63 902 |
| 3. Current trade and other payables | 318 873 | 194 668 |
| 4. Income tax payables | 55 077 | 5 619 |
| 5. Provisions | 81 718 | 9 579 |
| 6. Accruals and deferred income | 1 012 155 | 539 083 |
| D. Liabilities arising from non-current assets classified as held for sale | 14 260 | 27 898 |
| Total equity and liabilities | 3 866 828 | 2 941 381 |



▲ Develia S.A.– P&L

| | Period of 9 months ended 30 September 2023 | Period of 9 months ended 30 September 2022 (data restated) |
|---|---|--|
| Operating income | | |
| Revenue from sale of services, products and goods | 393 176 | 113 519 |
| Revenue from interest and discount | 21 461 | 1 315 |
| Revenue from dividend | 205 033 | 209 734 |
| Other financial income | 37 802 | 310 |
| Other operating income | 513 | 1 617 |
| Total operating income | 657 985 | 326 495 |
| Operating expenses | | |
| Operating expenses, cost of sold products and goods | (327 299) | (141 436) |
| Costs of interest and discounts | (24 017) | (8 326) |
| Other financial expenses | (2 838) | (21 248) |
| Other operating expenses | (1 478) | (1 430) |
| Total operating expenses | (355 633) | (172 440) |
| Pre-tax profit/(loss) | 302 353 | 154 055 |
| Income tax (tax expense) | (15 943) | 5 722 |
| Net profit/(loss) on continued operations | 286 410 | 159 777 |
| Discontinued operations | | |
| Profit (loss) on discontinued operations in the financial | | |
| year | - | - |
| Net profit/(loss) | 286 410 | 159 777 |
| Other comprehensive income | | |
| Other components of comprehensive income | - | - |
| Income tax relating to other components of | | |
| comprehensive income | - | - |
| Other comprehensive income (net) | - | • |
| Total comprehensive income | 286 410 | 159 777 |
| | | |

Develia S.A. – Balance sheet/assets

| | | 30 September2023 | 31 December 2022 (data restated) |
|------|--|------------------|-------------------------------------|
| Ass | ets | | |
| Α. | Non-current assets | 1 486 611 | 1 074 163 |
| 1. | Intangible assets | 426 | 420 |
| 2. | Property, plant and equipment | 8 011 | 7 179 |
| 3. | Non-current loans and receivables | 152 940 | 87 350 |
| 4. | Non-current investments | 1 230 210 | 892 998 |
| 5. | Non-current prepayments and accrued incom | 85 598 | 84 942 |
| 6. | Deferred tax assets | - | 1 274 |
| В. | Current assets | 1 691 935 | 1 375 010 |
| 1. | Inventory | 1 313 004 | 1 168 543 |
| 2. | Trade and other receivables | 31 826 | 11 104 |
| 3. | Income tax receivables | - | 614 |
| 4. | Current financial assets | 15 000 | 35 049 |
| 5 | Cash and other cash assets | 277 289 | 112 786 |
| 6 | Current prepayments and accrued income | 7 061 | 2 466 |
| C. | Non-current assets classified as held for sale | 21 855 | 22 056 |
| lota | al assets | 3 200 401 | 2 471 229 |



Develia S.A. – Balance sheet/liabilities

| | | 30 September2023 | 31 December 2022 (data restated) |
|-----|---|------------------|-------------------------------------|
| Εqι | ity and liabilities | | |
| Α. | Equity | 1 334 476 | 1 216 063 |
| 1. | Share capital | 447 558 | 447 558 |
| 2. | Called-up share capital not paid | 575 648 | 457 973 |
| 3. | Other reserve funds | 16 369 | 16 369 |
| 4. | Other capital | 8 491 | (652) |
| 5. | Net profit/(loss) | 286 410 | 294 815 |
| В. | Non-current liabilities, | 724 570 | 497 037 |
| 1. | Non-current financial liabilities | 723 194 | 482 775 |
| 2. | Non-current lease liabilities | 956 | 1 690 |
| 3. | Provisions | 420 | 420 |
| 4. | Deferred tax liability | - | 12 152 |
| C. | Current liabilities | 1 138 907 | 755 676 |
| 1. | Current financial liabilities | 315 911 | 242 862 |
| 2. | Current lease liabilitie | 39 601 | 40 216 |
| 3. | Current trade and other payables | 204 568 | 120 568 |
| 4. | Income tax payables | 35 154 | - |
| 5. | Provisions | 637 | 436 |
| 6. | Accruals and deferred income | 543 036 | 351 594 |
| D. | Liabilities arising from non-current assets classified as held for sale | 2 448 | 2 453 |
| Tot | al equity and liabilities | 3 200 401 | 2 471 229 |



Residential projects under construction

| Name of Project | City | District | Segment | Planned Construction Completion Date | Number of Apartments and Commercial Premises |
|-------------------------------------|---------|------------------------------------|-------------------|--|---|
| | | | | 4Q'2023 | 182 |
| Aleje Praskie | Warsaw | Praga Południe | Flats, services | 3Q'2024 | 157 |
| (stage II, IV, V, VI) | Walsaw | i raga i oludille | 1 1013, 361 11063 | 2Q'2025 | 228 |
| | | | | 4Q'2023 | 239 |
| Toruńska Vita | Warsaw | Targówek | Flats | 4Q'2023 | 196 |
| Krakowska Vita | Warsaw | Włochy | Flats, services | 3Q'2025 | 322 |
| Sikorskiego Vita | Warsaw | Mokotów | Flats | 4Q'2024 | 59 |
| Cynamonowa Vita | Wrocław | Lipa Piotrowska | Flats | 4Q'2023 | 114 |
| Ogrody Wojszyce (stage I) | Wrocław | Krzyki | Flats | 1Q'2025 | 46 |
| Ślężna Vita | Wrocław | Krzyki | Flats, services | 4Q'2024 | 209 |
| Orawska Vita (stage I) | Wrocław | Ołtaszyn | Flats | 4Q'2024 | 205 |
| | | | | 4Q'2023 | 139 |
| Centralna Park (stage VIII-X) | Cracow | Czyżyny | Flats, services | 4Q'2023 | 154 |
| (stage viii-A) | | | | 3Q'2024 | 145 |
| 0 / 1 77 | | | | 1Q'2024 | 126 |
| Grzegórzecka 77 (stage VI- VIII) | Cracow | Grzegórzki | Flats, services | 2Q'2024 | 92 |
| (stage vi- viii) | | | | 4Q'2024 | 80 |
| Bochenka Vita | Cracow | Bochenka, Podgórze Duchackie | Flats, services | 4Q'2024 | 148 |
| Via Flora | Cdański | Chalm | Flata | 4Q'2023 | 68 |
| (stage I-II) | Gdańsk | Chełm | Flats | 4Q'2023 | 88 |
| Osiedle Latarników (stage III) | Gdańsk | Letnica | Flats, services | 1Q'2024 | 159 |

| Name of Project | City | District | Segment | Planned Construction Completion Date | Number of Apartments and Commercial Premises |
|----------------------------|----------|----------------------|-----------------|--|---|
| Ujeścisko Vita | Gdańsk | Południe | Flats | 1Q'2024 | 184 |
| Południe Vita (stage I) | Gdańsk | Południe | Flats | 4Q'2024 | 111 |
| Ceglana Park | Katowice | Drunów | Flata convisoo | 2Q'2024 | 198 |
| (stage IV-V) | Kalowice | Brynów Flats, servic | FIBIS, Services | 4Q'2024 | 162 |
| Bemosphere 1 (natural) | Warsaw | | Flats | 4Q'2023 | 107 |
| Bemosphere 2 (city) | Warsaw | | Flats, services | 2Q'2024 | 94 |
| Bemosphere 3 (central) | Warsaw | | Flats | 2Q'2024 | 95 |
| Next Ursus Ambition | Warsaw | | Flats, services | 3Q'2024 | 172 |
| Next Ursus Energy | Warsaw | | Flats | 3Q'2024 | 133 |
| City Vibe 3 (budynek E) | Cracow | | Flats, services | 4Q'2024 | 126 |
| Malta 2 | Poznań | | Flats | 1Q'2024 | 155 |
| Malta 3 | Poznań | | Flats | 1Q'2025 | 157 |
| Total (09/30/2023) | | | | | 4,850 |

As at 30 September 2023, the Aleje Praskie V and Sikorskiego Vita projects are not on offer, i.e. 287 units.

As at 30 September 2023, the Group had 2,610 sold premises under construction.

As at 30 September 2023, there were 2 JV projects under construction, with a total number of 397 units.

Management Board



Andrzej Oślizło, President

Andrzej Oślizło graduated from the Academy of Economics in Katowice (where he studied Economics) and the Silesian University of Technology in Gliwice (where he studied Information Technology). He completed the MBA programme at the European University in Montreux, Switzerland. For more than twenty years he has been in charge of business undertakings. His area of specialisation includes enterprise management, investments, mergers and take-overs, and specifically foreign expansion. Throughout his career, he has successfully served as president and member of management boards at companies operating in the following industries: ICT, transport, forwarding & logistics, finance and banking (Schenker, LOT, Aviva, Expander Advisors, Burietta - the Inelo Group, and many others). His professional experience also includes working with Private Equity funds.



Paweł Ruszczak, Vice President

Paweł Ruszczak graduated from the Warsaw School of Economics (SGH). He specialises in corporate financial management. He has been involved in the development business for more than 15 years, serving, among other things, as Finance Director at Orco Poland, Polish company Orco Property Group and as Finance Director and Management Board Member at Archicom.



Mariusz Poławski, Vice President

Mariusz Poławski graduated from the University of Warsaw (the Faculty of Management). He also completed courses in project economics, management, psychology of leadership and corporate governance. He has almost 20-years' experience of working in managerial positions. From 2003, he was engaged in the Marvipol Group, acting in the capacity of Managing Director, Operations Director, Member and Vice President of the Management Board. Throughout the past seven years, he has been responsible mainly for the housing and warehousing sector, including the implementation and commercialisation of development projects.

Shareholding

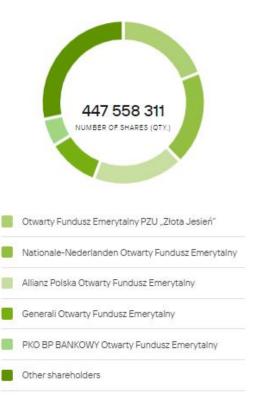
Shareholders list

| NAME | NUMBER OF SHARE (%) | S NUMBER OF SHARE (QTY.) |
|--|------------------------|-----------------------------|
| Otwarty Fundusz Emerytalny PZU "Złota Jesień" | 19,06 | 85 289 660 |
| Nationale-Nederlanden Otwarty Fundusz Emerytalny | 18,65 | 83 470 921 |
| Allianz Polska Otwarty Fundusz Emerytalny | 18,23 | 81588 000 |
| Generali Otwarty Fundusz Emerytalny | 10,26 | 45 927 819 |
| PKO BP BANKOWY Otwarty Fundusz Emerytalny | 5,52 | 24 712 198 |
| Other shareholders | 28,28 | 126 569 713 |
| Total shares: | 100% | 447 558 311 |

Shareholders of DEVELIA S.A. having more than 5% of shares. The information dated 25th of July 2023.

Share capital: PLN 447,558,311.00

Scheme of shares



DEVELIA

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